



Rod Blagojevich, Governor Jack Lavin, Director

**BUSINESS ASSISTANCE**

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Administration/Director's Office

**Entrepreneurship And Small Business**

Business Development



**Entrepreneurship And Small Business**  
Springfield Office  
620 East Adams

Coal

Community Development

Energy & Recycling

Entrepreneurship and Small Business

Experts, networks, tools and other opportunities transform your business into an appealing investment for lenders. That's where success begins. We partner with well-respected business development organizations and educational institutions that work with clients who have the vision and potential to become a high-growth enterprise. Whether your company employs two people or 102, IEN can help you Connect Outside The Box - it's a new way of thinking that extends beyond your own knowledge and experience to activate the possibilities!

Springfield, IL 62701  
Phone: 800-252-2923  
TDD: 800-785-6055

Financing Assistance

Business Planning Assistance

Marketing and Product Development Assistance

Training Assistance

Business Assessment, Counseling and Networking

**To find out more about how IEN can serve your business needs we invite you to explore the left hand sidebar or **contact us today.****

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**MAIN MENU**

Workforce Development

Community Development

Tourism

Film

Facts and Figures



**Message from the Governor**

I'm excited about our expanding IEN because helping small businesses grow is the best way we can create good jobs in Illinois and build a vibrant economy - my number one priority. The IEN Network represents a new

way of doing business for Illinois. A mindset that recognizes your need to have services linked in one system that places you in the center. A system that follows you from one service provider to the next. Now through regional centers around the state you have easy access to the services your company needs for each phase of its development.

I'm especially proud of our newest feature, Entrepreneurial Centers. From Carbondale to Chicago, Rockford to Macomb 18 centers work in partnership with trusted, well-respected business development organizations and educational institutions to help entrepreneurs achieve high growth.

I hope you will take advantage of all of IEN's fast track programs and receive personalized service and valuable connections that will make a difference to your bottom-line. Working together we can make your goals achievable and create quality jobs for our people.

Click Here to receive our free monthly newsletter, The IEN Connection

2007 EC RFI

2008 - 2010 Illinois SBDC-PTAC-ITC RFP

Program	Targeted to	Services
<b>Entrepreneurship Centers (EC)</b>	Companies with high growth	Access to capital; product licensing;

About DCEO  
State Links

**New initiative by Governor Blagojevich aimed at stimulating job growth in Illinois	potential	access to technology; access to networks
<b>Small Business Development Centers (SBDC)</b>	New and existing small businesses	One-on-one counseling; assistance with management, business plans and marketing; financial services; training
<b>Illinois Technology (ITEC) Enterprise Centers</b>	Technology-based startup companies	Financing programs; training in technical and managerial skills; assistance with new product development and marketing
<b>Procurement Technical Assistance Centers (PTAC)</b>	Companies interested in selling products to government agencies	One-on-one counseling; technical information; marketing assistance; training
<b>International Trade Centers (ITC)/NAFTA Opportunity Centers (NOC)</b>	New-to-export companies interested in pursuing international trade opportunities	Information; counseling; training
<b>Manufacturing Extension Centers (MEC)</b>	Manufacturing companies	Assessment to improve performance; benchmarking; project manager to ensure satisfaction
<b>Small Business Environmental Assistance Program (SBEAP)</b>	Businesses required to comply with state and federal air pollution regulations	Confidential helpline: 800-252-3998  Workshops, on-site visits, Clean Air Clips, consultant directory, Environmental Resources



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